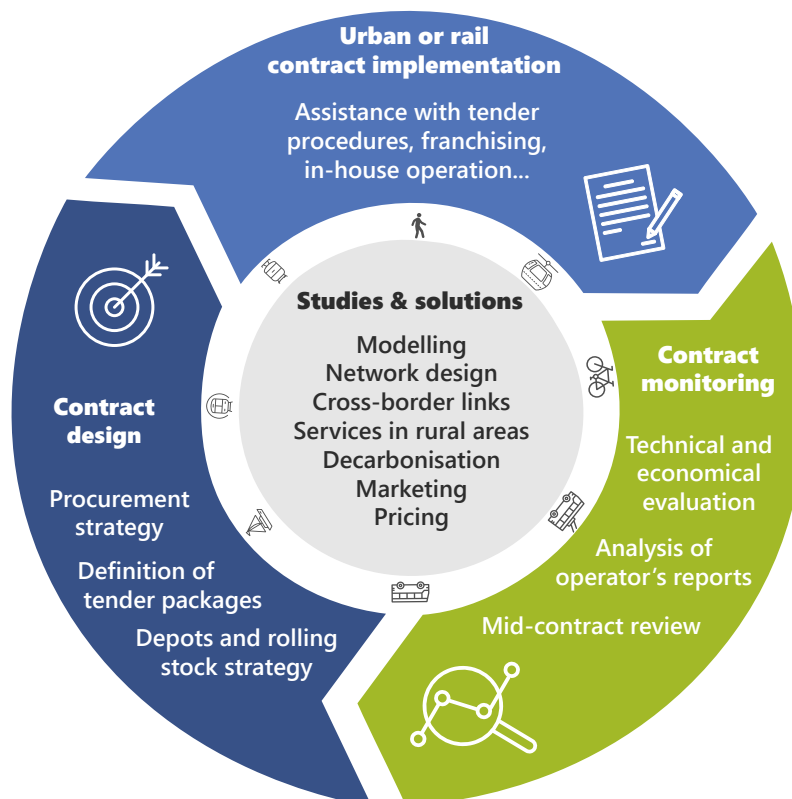


About us

With a multi-disciplinary team of 10 consultants, Trans-Missions is a subsidiary of KCW, one of the leading German mobility consultancies. We help local authorities to develop sustainable and efficient mobility services tailored to passengers' needs. Totally independent of operators, we are a consultancy dedicated exclusively to Public Transport Authorities.

Our support for your contractual cycle



1st supports for PTAs

- > Rail market opening of the South of France and Normandy regions
- > Tramway and bus tender procedures in the Paris region
- > Metro/Tramway and bus tender procedures in the Lyon area

Our clients



Assistance with the two tender procedures for Lyon's public transport network

trans
missions

SYTRAL

Client

SYTRAL
21 boulevard Vivier Merle
CS63815
69487 Lyon Cedex 03

Contact

Valérie ROISIN
Head of tender procedures
and contract monitoring Unit
roisin@sytral.fr

Period

2023 - 2024

Budget

170 000 K€

Partners

EY Advisory (representative),
Trans-Missions

Trans-Missions Project Manager



Laurent HIEN
Senior Consultant

Team of 3 consultants

Contact

Trans-Missions
227 boulevard Raspail
75014 Paris
+33 (0) 1 89 16 78 99
contact@trans-missions.eu



Our mission

Technical assistance for the preparation and the implementation of the tender procedure for the two packages comprising Lyon's public transport network (metro/tramway & buses). Management of the themes of passenger information, fraud, security, asset management, interfaces and operations (including organization, continuity of service, quality of service, reliability of service, productivity, finance, interface, transition period...).

Services provided

- Technical audit of current operations;
- Assistance in compiling the Request for Proposals documents for the two tender packages (metro/tramway & buses);
- Analysis of initial, intermediate and final proposals of the operators, including the options;
- Support in negotiations with the operators;
- Requests for improved proposals;
- End-of-procedure formalities;
- Support during the transition period.



Mathieu LORANS
Head of rail market opening
Department
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Mathieu.lorans@normandie.fr

Period

2019 – 2025

Budget

1,200,000 €

Partners

Trans-Missions
(representative), EY Advisory,
Cabanes Avocats

Trans-Missions Project Manager



Ludger SIPPEL
Expert

Team of 6 consultants

Contact

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Preparation and support for the passenger rail market opening, in the context of the simultaneous negotiation of an operating agreement with the incumbent operator SNCF and the evolution of the Normandy regional transport plan.

Analysis of the technical, economic and financial data for the network in preparation for the competitive tender procedure.

Services provided

- Validation of the overall regional network allotment - Critical analysis and proposed adjustments;
- Analysis of the impact on existing agreements and interfaces with previous agreements;
- Planning - Identification of the tasks to be carried out, construction and regular updating of the micro and macro tendering schedules, drafting of a detailed roadmap;
- Detailing the lots: economic analysis of the breakdown of charges per lot, asset utilization assumptions, financial counter-expertise;
- Assistance with the negotiation in 2019 and the review in 2023 of the agreement with the incumbent operator;
- Support for inter-regional cooperation;
- Support for the tender procedure for the first two lots: preparation of the pre-information notice, management of the operator's sourcing procedures, technical, legal and financial training for the PTA, design and technical/financial modelling of the target timetable, design and consultation with the Region on the technical elements, drafting and finalisation of the Request for Proposals, answering questions from bidders, analysis of the bidders' proposals, negotiations with the operators successful bidders , end-of-procedure formalities.